### SERIAL 09051 SS 3M EQUIPMENT & MAINTENANCE-LIBRARY DISTRICT

DATE OF LAST REVISION: May 10, 2011 CONTRACT END DATE: September 30, 2012

### CONTRACT PERIOD BEGINNING OCTOBER 01, 2009 ENDING SEPTEMBER 30, 2012

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for 3M EQUIPMENT & MAINTENANCE-LIBRARY DISTRICT

Please note: Price Agreement Purchase Orders (PG documents) may be generated using the information from this list. Use NIGP CODE 5250001.

All purchases of product(s) listed on the attached pages of this letter are to be obtained from the listed contractor(s).



# SOLE SOURCE CONTRACT

SERIAL 09051-SS

This Contract is entered into this 16th day of September 2009 by and between Maricopa County, a political subdivision of the State of Arizona, and 3M Track and Trace Solutions, a Minnesota corporation (Contractor) for the purchase of library system solutions, support and maintenance.

#### 1.0 **TERM**:

- 1.1 This Contract is for a term of three (3) years, beginning on the 1st day of October, 2009 and ending the 30<sup>th</sup> day of September, 2012.
- The County may, at its option and with the agreement of the Contractor, extend the term of this Contract for additional terms up to a maximum of three (3) years, (or at the County's sole discretion, extend the contract on a month-to-month basis for a maximum of six (6) months after expiration). The County shall notify the Contractor in writing of its intent to extend the Contract term at least thirty (30) calendar days prior to the expiration of the original contract term, or any additional term thereafter.

#### 2.0 INVOICES AND PAYMENTS:

- 2.1 The Contractor shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:
  - Company name, address and contact
  - County bill-to name and contact information
  - Contract Serial Number
  - County purchase order number
  - Invoice number and date
  - Payment terms
  - Date(s) of service
  - Contract Item number(s)
  - Description of services
  - Pricing per unit of service
  - Extended price
  - Total Amount Due
- 2.2 Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.
- 2.3 Payment shall be made to the Respondent by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer

(EFT) process. After Award the Respondent may fill-out an EFT Enrollment form located on the Maricopa County Department of Finance Website as a fillable PDF document (www.maricopa.gov/finance/).

2.4 EFT payments to the routing and account numbers designated by the Respondent will include the details on the specific invoices that the payment covers. The Respondent is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

#### 3.0 TAX: (SERVICES) MARICOPA COUNTY ONLY

No tax shall be levied against labor. It is the responsibility of the Contractor to determine any and all taxes and include the same in proposal price.

#### 4.0 TAX: (COMMODITIES) MARICOPA COUNTY ONLY

Tax shall not be levied against labor. Sales/use tax will be determined by County.

#### 5.0 **POST AWARD MEETING:**

The Contractor may be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of the Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

#### 6.0 TERMS & CONDITIONS:

#### 6.1 INDEMNIFICATION:

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, reasonable attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, arising out of, or resulting from the negligent or willful acts, errors, omissions or mistakes relating to the performance of this Contract caused by Contractor. Contractor's duty to defend, indemnify and hold harmless County, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting there from, the negligent or willful acts, errors, omissions or mistakes in the performance of this Contract caused by Contractor including any person for whose acts, errors, omissions or mistakes Contractor may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of County.

#### 6.2 INSURANCE REQUIREMENTS:

Contractor, at Contactor's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.

Contractor's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.

The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Contactor shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

County shall not be obligated, however, to review such policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of County's right to insist on strict fulfillment of Contractor's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, and Errors and Omissions, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, and Errors and Omissions, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

#### 6.2.1 Commercial General Liability:

Commercial General Liability insurance and, if necessary, Commercial Umbrella insurance with a limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products/Completed Operations Aggregate, and \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage, and shall not contain any provision which would serve to limit third party action over claims. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

#### 6.2.2 Automobile Liability:

Commercial/Business Automobile Liability insurance and, if necessary, Commercial Umbrella insurance with a combined single limit for bodily injury and property damage of not less than \$1,000,000 each occurrence with respect to any of the Contractor's owned, hired, and non-owned vehicles assigned to or used in performance of the Contractor's work or services under this Contract.

#### 6.2.3 Workers' Compensation:

Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services under this Contract; and Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

Contractor waives all rights against County and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Contractor pursuant to this Contract.

#### 6.2.4 Certificates of Insurance.

6.2.4.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.

In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of Contractor's work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to County fifteen (15) days prior to the expiration date.

6.2.5 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

#### 6.3 WARRANTY OF SERVICES:

- 6.3.1 The Contractor warrants that all services provided hereunder will conform to the requirements of the Contract, including all descriptions, specifications and attachments made a part of this Contract. County's acceptance of services or goods provided by the Contractor shall not relieve the Contractor from its obligations under this warranty.
- 6.3.2 In addition to its other remedies, County may, at the Contractor's expense, require prompt correction of any services failing to meet the Contractor's warranty herein. Services corrected by the Contractor shall be subject to all the provisions of this Contract in the manner and to the same extent as services originally furnished hereunder.

#### 6.4 PROCUREMENT CARD ORDERING:

The County may determine to use a MasterCard Procurement Card, to place and/or make payment for orders under the Contract.

#### 6.5 INTERNET COMMUNICATIONS AND ORDERING:

The County may at its option use the Internet to communicate and to place orders under this Contract.

#### 6.6 NOTICES:

All notices given pursuant to the terms of this Contract shall be addressed to:

For County:

Maricopa County Materials Management Department Attn: Chief Procurement Officer 320 West Lincoln Street Phoenix, Arizona 85003 For Contractor:

3M Track and Trace Solutions Attn: 3M Center, Building 0225-04-N-14 St. Paul, MN 55144-1000

#### 6.7 PRICE ADJUSTMENTS:

Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the Contract anniversary date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the (Consumer Price Index) or by performing a market survey. Price increases shall not exceed 3% per year.

#### 6.8 TERMINATION FOR CONVENIENCE:

The County reserves the right to terminate the Contract, in whole or in part at any time, when in the best interests of the County without penalty or recourse. Upon receipt of the written notice, the Contractor shall immediately stop all work, as directed in the notice, notify all subcontractors of the effective date of the termination and minimize all further costs to the County. In the event of termination under this paragraph, all documents, data and reports prepared by the Contractor under the Contract shall become the property of and be delivered to the County upon demand. The Contractor shall be entitled to receive just and equitable compensation for work in progress, work completed and materials accepted before the effective date of the termination.

#### 6.9 TERMINATION FOR DEFAULT:

- 6.9.1 In addition to the rights reserved in the Contract, the County may terminate the Contract in whole or in part due to the failure of the Contractor to comply with any term or condition of the Contract, to acquire and maintain all required insurance policies, bonds, licenses and permits, or to make satisfactory progress in performing the Contract. The Procurement Officer shall provide written notice of the termination and the reasons for it to the Contractor.
- 6.9.2 Upon termination under this paragraph, all goods, materials, documents, data and reports prepared by the Contractor under the Contract shall become the property of and be delivered to the County on demand.
- 6.9.3 The County may, upon termination of this Contract, procure, on terms and in the manner that it deems appropriate, materials or services to replace those under this Contract. The Contractor shall be liable to the County for any excess costs incurred by the County in procuring materials or services in substitution for those due from the Contractor.
- 6.9.4 The Contractor shall continue to perform, in accordance with the requirements of the Contract, up to the date of termination, as directed in the termination notice.

#### 6.10 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. §38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S §38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

#### 6.11 OFFSET FOR DAMAGES:

6.11.1 In addition to all other remedies at law or equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance under this contract.

#### 6.12 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete products and/or services provided under this Contract. If a requirement is deleted, payment to the Contractor will be reduced proportionately to the amount of service reduced in accordance with the proposal price. If additional services and/or products are required from this Contract, prices for such additions will be negotiated between the Contractor and the County.

#### 6.13 RELATIONSHIPS:

In the performance of the services described herein, the Contractor shall act solely as an independent contractor, and nothing herein or implied herein shall at any time be construed as to create the relationship of employer and employee, partnership, principal and agent, or joint venture between the County and the Contractor.

#### 6.14 SUBCONTRACTING:

As this is a sole source contract, the Contractor may not assign this Contract or subcontract to another party for performance of the terms and conditions hereof.

#### 6.15 AMENDMENTS:

All amendments to this Contract shall be in writing and approved/signed by both parties. Maricopa County Materials Management shall be responsible for approving all amendments for County.

#### 6.16 RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The County, County, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of, any and all said materials.

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that requested services were provided, the Contractor shall reimburse County for the services not so adequately supported and documented.

#### 6.17 AUDIT DISALLOWANCES:

If at any time, County determines that a cost for which payment has been made is a disallowed cost, such as overpayment, County shall notify the Contractor in writing of the disallowance. County shall also state the means of correction, which may be but shall not be limited to adjustment of any future claim submitted by the Contractor by the amount of the disallowance, or to require repayment of the disallowed amount by the Contractor.

#### 6.18 ALTERNATIVE DISPUTE RESOLUTION:

- After the exhaustion of the administrative remedies provided in the Maricopa County Procurement Code, any contract dispute in this matter is subject to compulsory arbitration. Provided the parties participate in the arbitration in good faith, such arbitration is not binding and the parties are entitled to pursue the matter in state or federal court sitting in Maricopa County for a de novo determination on the law and facts. If the parties cannot agree on an arbitrator, each party will designate an arbitrator and those two arbitrators will agree on a third arbitrator. The three arbitrators will then serve as a panel to consider the arbitration. The parties will be equally responsible for the compensation for the arbitrator(s). The hearing, evidence, and procedure will be in accordance with Rule 74 of the Arizona Rules of Civil Procedure. Within ten (10) days of the completion of the hearing the arbitrator(s) shall:
  - 6.18.1.1 Render a decision;
  - 6.18.1.2 Notify the parties that the exhibits are available for retrieval; and
  - 6.18.1.3 Notify the parties of the decision in writing (a letter to the parties or their counsel shall suffice).
- 6.18.2 Within ten (10) days of the notice of decision, either party may submit to the arbitrator(s) a proposed form of award or other final disposition, including any form of award for attorneys' fees and costs. Within five (5) days of receipt of the foregoing, the opposing party may file objections. Within ten (10) days of receipt of any objections, the arbitrator(s) shall pass upon the objections and prepare a signed award or other final disposition and mail copies to all parties or their counsel.
- 6.18.3 Any party which has appeared and participated in good faith in the arbitration proceedings may appeal from the award or other final disposition by filing an action in the state or federal court sitting in Maricopa County within twenty (20) days after date of the award or other final disposition. Unless such action is dismissed for failure to prosecute, such action will make the award or other final disposition of the arbitrator(s) a nullity.
- 6.19 VERIFICATION REGARDING COMPLIANCE WITH ARIZONA REVISED STATUTES §41-4401 AND FEDERAL IMMIGRATION LAWS AND REGULATIONS:
  - 6.19.1 By entering into the Contract, the Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA) and all other Federal immigration laws and regulations related to the immigration status of its employees. The contractor shall obtain statements from its subcontractors certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract. The Contractor and its subcontractors shall also maintain Employment Eligibility Verification forms (I-9) as required by the U.S. Department of Labor's Immigration and Control Act, for all employees performing work under the Contract. I-9 forms are available for download at USCIS.GOV.
  - 6.19.2 The County may request verification of compliance for any contractor or subcontractor performing work under the Contract. Should the County suspect or find that the Contractor or any of its subcontractors are not in compliance, the County may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or department of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.
- 6.20 VERIFICATION REGARDING COMPLIANCE WITH ARIZONA REVISED STATUTES §§35-391.06 AND 35-393.06 BUSINESS RELATIONS WITH SUDAN AND IRAN:
  - 6.20.1 By entering into the Contract, the Contractor certifies it does not have scrutinized business operations in Sudan or Iran. The contractor shall obtain statements from its subcontractors

- certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract.
- 6.20.2 The County may request verification of compliance for any contractor or subcontractor performing work under the Contract. Should the County suspect or find that the Contractor or any of its subcontractors are not in compliance, the County may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or department of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

#### 6.21 AVAILABILITY OF FUNDS:

- 6.21.1 The provisions of this Contract relating to payment for services shall become effective when funds assigned for the purpose of compensating the Contractor as herein provided are actually available to County for disbursement. The Director shall be the sole judge and authority in determining the availability of funds under this Contract. County shall keep the Contractor fully informed as to the availability of funds.
- 6.21.2 If any action is taken by any state agency, Federal department or any other agency or instrumentality to suspend, decrease, or terminate its fiscal obligations under, or in connection with, this Contract, County may amend, suspend, decrease, or terminate its obligations under, or in connection with, this Contract. In the event of termination, County shall be liable for payment only for services rendered prior to the effective date of the termination, provided that such services are performed in accordance with the provisions of this Contract. County shall give written notice of the effective date of any suspension, amendment, or termination under this Section, at least ten (10) days in advance.

#### 6.22 CONTRACT COMPLIANCE MONITORING

County shall monitor the Contractor's compliance with, and performance under, the terms and conditions of this Contract. The Contractor shall make available for inspection and/or copying by County, all records and accounts relating to the work performed or the services provided under this Contract.

- 6.22.1 If any of the services do not conform with Contract requirements, County may require the Contractor to perform the services again in conformity with Contract requirements, at on increase in Contract amount. When the defects in services cannot be corrected by reperformance, County may:
  - 6.22.1.1 Require the Contractor to take necessary action to ensure that future performance conforms to Contract requirements; and
  - 6.22.1.2 Reduce the Contract price to reflect the reduced value of the services performed.
- 6.22.2 If the Contractor fails to promptly perform the services again or to take the necessary action to ensure future performance in conformity with Contract requirements, County may:
  - 6.22.2.1 By Contract or otherwise, perform the services and charge to the Contractor any cost incurred by County that is directly related to the performance of such service; or
  - 6.22.2.2 Terminate the Contract for default.

#### 6.23 STRICT COMPLIANCE

Acceptance by County of performance not in strict compliance with the terms hereof shall not be deemed to waive the requirement of strict compliance for all future performance obligations. All changes in performance obligations under this Contract must be in writing.

#### 6.24 SEVERABILITY:

The invalidity, in whole or in part, of any provision of this Contract shall not void or affect the validity of any other provision of this Contract.

#### 6.25 RIGHTS IN DATA:

The County shall own have the use of all data and reports resulting from this Contract without additional cost or other restriction except as provided by law. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

#### 6.26 INTEGRATION:

This Contract represents the entire and integrated agreement between the parties and supersedes all prior negotiations, proposals, communications, understandings, representations, or agreements, whether oral or written, express or implied.

#### 6.27 GOVERNING LAW:

This Contract shall be governed by the laws of the state of Arizona. Venue for any actions or lawsuits involving this Contract will be in Maricopa County Superior Court or in the United States County Court for the County of Arizona, sitting in Phoenix, Arizona.

#### 6.28 CONTRACTOR LICENSE REQUIREMENT:

- 6.28.1 The Respondent shall procure all permits, licenses and pay the charges and fees necessary and incidental to the lawful conduct of his business. The Respondent shall keep fully informed of existing and future Federal, State and Local laws, ordinances, and regulations which in any manner affect the fulfillment of a Contract and shall comply with the same.
- 6.28.2 Respondents furnishing finished products, materials or articles of merchandise that will require installation or attachment as part of the Contract, shall possess any licenses required. A Respondent is not relieved of its obligation to posses the required licenses by subcontracting of the labor portion of the Contract. Respondents are advised to contact the Arizona Registrar of Contractors, Chief of Licensing, at (602) 542-1502 to ascertain licensing requirements for a particular contract. Respondents shall identify which license(s), if any, the Registrar of Contractors requires for performance of the Contract.

#### 6.29 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

- The undersigned (authorized official signing for the Contractor) certifies to the best of his or her knowledge and belief, that the Contractor, defined as the primary participant in accordance with 45 CFR Part 76, and its principals:
  - 6.29.1.1 are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;
  - 6.29.1.2 have not within 3-year period preceding this Contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a

public transaction; violation of Federal or State antitrust statues or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

- 6.29.1.3 are not presently indicted or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
- 6.29.1.4 have not within a 3-year period preceding this Contract had one or more public transaction (Federal, State or local) terminated for cause of default.
- 6.29.2 Should the Contractor not be able to provide this certification, an explanation as to why should be attached to the Contact.
- 6.29.3 The Contractor agrees to include, without modification, this clause in all lower tier covered transactions (i.e. transactions with subcontractors) and in all solicitations for lower tier covered transactions related to this Contract.

#### 6.30 ORDER OF PRECEDENCE:

In the event of a conflict in the provisions of this Contract and Exhibit C, the terms of this Contract shall prevail, except the Contractor's license agreements shall prevail where it pertains to the use of the Contactor's product.

#### 6.31 INCORPORATION OF DOCUMENTS:

The following are to be attached to and made part of this Contract.

- 6.31.1 Exhibit A, Pricing
- 6.31.2 Exhibit B, Scope of Services
- 6.31.3 Exhibit C, Software License Agreements
- 6.31.4 Exhibit D, Contractor Travel Policy

## IN WITNESS WHEREOF, this Contract is executed on the date set forth above.

CONTRACTOR	
Man 3 Mes	
AUTHORIZED SIGNATURE	
Mary Zilles, Contract Administrator PRINTED NAME AND TITLE	
3M Company, Bldg 225-4N-14, St. Paul, MN 55144 ADDRESS	
7/10/09 DATE	
MARICOPA COUNTY	
CHAIRMAN, BOARD OF SUPERVISORS	SEP 1 6 2009 DATE
ATTESTED:	SEP 1 6 2009
CLERK OF THE BOARD	DATE
APPROVED AS TO FORM:	
I will sonto	Sept 16 2009
AHOUNG TW BOS	DATE

# EXHIBIT A PRICING

SERIAL 09051-SS NIGP CODE: 52502		0.75					
RESPONDENT NAME: VENDOR NUMBER :		3M Company					
ADDRESS:		3M Center, Bldg 225-4N-14		,			
		St. Paul, MN					
P.O. ADDRESS:		[heart					
TELEPHONE NUMBER:		800-328-0067					
FACSIMILY NUMBER:		800-223-5563					
WEB SITE:		www.3M.com/us/library					
REPRESENTATIVE:		Jerris Jones					
REPRESENTATIVE E-MAIL:		jjones1@mmm.com					
					YES	NO	REBATE
WILL ALLOW OTHER GOVE CONTRACT: (with the excepti WILL ACCEPT PROCUREME	on of K-12		FROM TI	HIS	[ X]		
WILL ROOM I I ROOMS		, 0,11				L.	
		DIT) FOR UTILIZING PROCUI	REMENT	CARD:		[X]	%
(Payment shall be made within 48 hours	of utilizing t	he Purchasing Card)					
PAYMENT TERMS: RESPON	DENT IS I	REQUIRED TO PICK ONE OF	THE FOLI	LOWING.			
FAILURE TO CHOOSE PAYN DAYS.	MENT TER	MS WILL RESULT IN A DEFA	ULT TO	NET 30			
[ ] NET 10 DAYS	[] N	ET 45 DAYS	[]	1% 10 D	AYS NET	30 D	AYS
[ ] NET 15 DAYS	[] N	ET 60 DAYS	[ ]	2% 30 D	AYS NET	31 D	AYS
[ ] NET 20 DAYS	[] N	ET 90 DAYS	f ]	1% 30 D	AYS NET	31 D	AYS
(X) NET 30 DAYS		% 10 DAYS NET 30 DAYS	[]	5% 30 D	AYS NET	31 D	AYS

#### **EXHIBIT B**

#### SCOPE OF SERVICES

3M shall furnish, deliver and install all equipment and software for the system and provide all training, ongoing maintenance and enhancements required for a fully functioning system in accordance with the terms of this agreement. 3M shall render the work in a diligent, careful, thorough and professional manner consistent with good business practice and shall at all times provide the customer with the most sound and reasonable recommendations and advice. Site preparation to be provided by customer prior to installation to include the following: electrical power, data drops, conduit runs, hole drilling and moving of existing fixtures that may be required. At the time of installation, 3M shall provide complete system documentation to support all functions.

The system includes customer self-checkout units, radio frequency identification (RFID) tags, conversion stations — barcode to RFID, staff workstations, handheld shelf management devices, and material detection systems. The purpose of these items is to safeguard the county library materials and to have efficient library materials inventory management district-wide.

The 3M Warranty and Service Agreement covers the following:

HARDWARE: furnish labor and replacement parts necessary to maintain the Equipment specified in this Service Agreement in proper operating condition during the term of this Agreement, provided the Equipment is installed as authorized by 3M and used as directed. This Agreement covers Equipment failure during normal usage. 3M agrees to provide:

- On-site remedial maintenance during On-Site Coverage Hours (8:00AM 5:00 PM Local Time) when 3M is notified that the Equipment is not in good working order. 3M will provide a toll-free telephone number for Customer to place equipment maintenance service calls twenty-four (24) hours per day, seven (7) days per week.
- All labor, service parts and Equipment modifications 3M deems necessary to maintain the Equipment in good working order as specified when the equipment was originally purchased. All service parts will be furnished on an exchange basis and will be new parts or parts of equal quality. For certain equipment, 3M reserves the right to replace the entire unit with new equipment or equipment of equal quality when 3M determines that replacement is more economical than on-site repair. All equipment and service parts removed for replacement become the property of 3M. 3M products do not require preventative maintenance visits. Copies of all service reports can be provided to MCPL staff upon request.

SOFTWARE: furnish over-the-phone software support and remote troubleshooting of the 3M Software specified in this Agreement, provided that the 3M Software is installed and used as directed by 3M. 3M agrees to provide:

- All software configuration modifications and updates 3M deems necessary to maintain the 3M Software in good working order.
- A toll-free telephone number for Customer to place, and 3M to receive, software support calls. Over-the-phone software support calls may be placed twenty-four (24) hours per day, seven (7) days per week. Calls will be addressed during 3M Software Support Coverage Hours (7:00 AM 6:00PM Central Time).

## **EXHIBIT C**

## **Software License Agreements**

## 3M CONVERSION STATION SOFTWARE LICENSE

USE OF 3M(TM) CONVERSION STATION SOFTWARE IS GOVERNED SOLELY BY THE TERMS OF THIS LICENSE. THE SOFTWARE MAY BE USED BY CUSTOMER AND ITS EMPLOYEES AND AGENTS ONLY FOR CUSTOMER'S BENEFIT AND IN ACCORDANCE WITH THE LICENSE SET FORTH BELOW:

- 1. 3M Conversion Station Software. As used in this License, "Software" means the proprietary 3M Conversion Station Software licensed to Customer including but not limited to any updates (e.g., maintenance releases, modifications to existing functionality or new functionality) that may be provided to Customer by 3M, at 3M's option, during the term of this License. 3M is under no obligation to issue updates.
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## **EXHIBIT D**

### CONTRACTOR TRAVEL POLICY

#### Purpose

This policy is established in order to maintain a uniform definition of allowable and allocable costs acceptable to Maricopa County / Special Countys (hereinafter "the County"). It is recognized that there will be times when it is necessary for contractors to travel to the County in order to perform services under a contract. Use of this policy should insure the County does not become liable for unwarranted or excessive travel expense invoices from contractors.

- A. All contract-related travel shall be prior-approved by the County.
- B. Travel, lodging, and per diem expenses incurred in performance of County contracts shall be reimbursed based on current U.S. General Services Administration (GSA) domestic per diem rates for Phoenix, Arizona. Contractors must access the following internet site to determine rates:
  - http://www.gsa.gov/Portal/gsa/ep/contentView.do?contentId=17943&contentType=GSA\_BASIC
- C. Commercial air travel shall be scheduled at the lowest available and/or most direct flight airfare rate at the time of any approved contract-related travel. A fare other than the lowest rate may be used only when seats are not available at the lowest fare or air travel at a higher rate will result in an overall cost savings to the County. Business class airfare is allowed only when there is no lower fare available to meet County needs.
- D. Rental vehicles may only be used if such use would result in an overall reduction in the total cost of the trip, not for the personal convenience of the traveler.
  - 1. Purchase of comprehensive and collision liability insurance shall be at the expense of the contractor. The County will not reimburse the contractor if the contractor chooses to purchase these coverages.
  - 2. Rental vehicles are restricted to sub-compact, compact, or mid-size sedans unless a larger vehicle is necessary for cost efficiency due to the number of travelers. (NOTE: contractors shall obtain written approval from the County prior to rental of a larger vehicle.)
  - 3. The County will reimburse the contractor for parking expenses if free, public parking is not available within a reasonable distance of the place of County business.
  - 4. The County will reimburse for the lowest rate, long-term uncovered (e.g. covered or enclosed parking will not be reimbursed) airport parking only if it is less expensive than shuttle service to and from the airport.
- E. The contractor is responsible for any other miscellaneous personal expenses, as they are included in the contractor's lodging and per diem expenses.
- F. The County will reimburse any allowable and allocable business expense, excluding health club fees and business class air fares, except as indicated in paragraph "C" above.
- G. Travel and per diem expenses shall be capped at (TO BE PROPOSED) % of project price unless otherwise specified in individual contracts.

## **Contract Term:**

The term of this agreement is from October 1, 2009 through September 30, 2012. Prices shall remain firm for the first year. Price increases are only addressed and adjusted at the anniversary date of the agreement and will not exceed 3% per annum.

## **EM Detection Systems**

### 3M Model 3800 Series Detection System

Item Description	Net Unit Price
3M Model 3801 Detection System (Single 36" Corridor, Direct Mount) including installation, 90-day warranty shipping & handling, and 12-month service agreement	\$ 9,248.00 each
3M Model 3802 Detection System (Dual 36" Corridor, Direct Mount) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$11,437.00 each
3M Model 3803 Detection System (Triple 36" Corridors, Direct Mount) including installation, 90-day warranty, shipping & handling, and 12-month service agreement	\$14,148.00 each
Buried Cable Installation	
3M Model 3801 Detection System (Single 36" Corridor, Buried Cable) including installation, 90-day warranty shipping & handling, and 12-month service agreement	\$10,075.00 each
3M Model 3802 Detection System (Dual 36" Corridor, Buried Cable) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$12,121.00 each
3M Model 3803 Detection System (Triple 36" Corridors, Buried Cable) including installation, 90-day warranty, shipping & handling, and 12-month service agreement	\$15,975.00 each

Plus any applicable state or local taxes

### 3M Model 3500 Series Detection System

Item Description	Net Unit Price
3M Model 3501 Detection System (Single 36" Corridor, Direct Mount) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$ 8,489.00 each
3M Model 3502 Detection System (Dual 36" Corridor, Direct Mount) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$10,370.00 each
Buried Cable Installation	
3M Model 3501 Detection System (Single 36" Corridor, Buried Cable) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$ 9,314.00 each

Item Description	Net Unit Price
3M Model 3502 Detection System (Dual 36" Corridor, Buried Cable) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$11,195.00 each

## **3M Select Series Detection System**

Item Description	Net Unit Price
Select Series Detection System (Single 36" Corridor, Direct Mount, Black or Silver Pedestals, Open or Solid Panels) including installation, 90-day warranty, 12-month service agreement and shipping & handling  NOTE: Must choose a panel cover see below for options and costs	\$ 8,641.00 each
Select Series Detection System (Dual 36" Corridor Direct Mount, Black or Silver Pedestals, Open or Solid Panels) including installation, 90-day warranty, 12-month service agreement and shipping & handling  NOTE: Must choose a panel cover see below for options and costs	\$10,538.00 each
Buried Cable Installation	
Select Series Detection System (Single 36" Corridor, Buried Cable, Black or Silver Pedestals, Open or Solid Panels) including installation, 90-day warranty, 12-month service agreement and shipping & handling  NOTE: Must choose a panel cover see below for options and costs	\$ 8,884.00 each
Select Series Detection System (Dual 36" Corridor Buried Cable, Black or Silver Pedestals, Open or Solid Panels) including installation, 90-day warranty, 12-month service agreement and shipping & handling  NOTE: Must choose a panel cover see below for options and costs	\$10,861.00 each

Plus any applicable state or local taxes

## **3M Select Series Detection System Panel Cover Options**

Please contact area sales representative for color options.

Item Description	Net Unit Price
Select Series Classic Open Panel, Single Corridor	\$1,166.00 each
Select Series Classic Open Panel Dual Corridor	\$1,526.00 each
Select Series Prestige Open Panel, Single Corridor	\$2,066.00 each

Item Description	Net Unit Price
Select Series Prestige Open Panel Dual Corridor	\$2,426.00 each
Select Series Graphic Solid Panel, Single Corridor	\$3,146.00 each
Select Series Graphic Solid Panel Dual Corridor	\$3,596.00 each
Select Series Designer Open Panel, Single Corridor	\$4,496.00 each
Select Series Designer Open Panel Dual Corridor	\$5,576.00 each
Select Series Designer Solid Panel, Single Corridor	\$4,496.00 each
Select Series Designer Solid Panel Dual Corridor	\$5,576.00 each

### **Buried Cable Installation**

Item Description	Net Unit Price
Optional Buried Cable Pre-Site Visit – required for all buried cable installations	\$ 840.00 per visit

Plus any applicable state or local taxes

## **EM** Accessories and Workstations

Item Description	Net Unit Price
3M Model 325 Mediacheck Unit including freight, 90-day warranty and 12-month service agreement	\$3,511.00 each
3M Model 942 Bookcheck Unit including 90-day warranty, 12-month service agreement and shipping and handling	\$ 3,188.00 each
3M Model 943 Bookcheck Unit including barcode scanner, installation, 90-day warranty, 12-month service agreement and shipping and handling	\$ 9,977.00 each
3M Model 946 Staff Workstation including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$12,623.00 each

Plus any applicable state or local taxes

## **EM Security Strips**

Item Description	Net Unit Price	
3M 6-1/2" Tattle-Tape Security Strips No. B1;	\$ 946.00 case	
5,000 strips per case		

Item Description	Net Unit Price
3M 6-1/2" Tattle-Tape Security Strips No. B2; 5,000 strips per case	\$ 753.00 case
3M R2 Tattle-Tape Security Strips; 7,500 strips per roll	\$1,129.50 roll
3M Tattle-Tape Videocassette Markers No. DVM-1; 1,000 markers per case	\$ 286.10 case
3M Tattle-Tape Audiocassette Markers No. DAC-1; 1,000 markers per case	\$ 243.50 case
3M Tattle-Tape Compact Disc Markers No. DCD-2; 1,000 markers per case	\$1,141.00 case

## SelfCheck<sup>™</sup> Systems

## 3M SelfCheck™ System V-Series

Item Description	Net Unit Price
3M SelfCheck™ System V-Series, Model V1 Parts Only including internal printer, two languages, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$16,349.00 each
3M SelfCheck™ System V-Series, Model V2 Parts Only including internal printer, two languages, multiple book detection, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$17,976.00 each
3M SelfCheck™ System V-Series, Model V3 Parts Only including internal printer, two languages, RFID capability, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$18,196.00 each
V-Series with Laminate Top Kiosk	
3M SelfCheck™ System V-Series, Model V1 with Laminate Top Freestanding Kiosk including internal printer, two languages, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$17,882.00 each
3M SelfCheck™ System V-Series, Model V2 with Laminate Top Freestanding Kiosk including internal printer, two languages, multiple book detection, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$19,511.00 each

Item Description	Net Unit Price
3M SelfCheck™ System V-Series, Model V3 with Laminate Top Freestanding Kiosk including internal printer, two languages, RFID capability, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$19,729.00 each
V-Series with Solid Surface Top Kiosk	
3M SelfCheck™ System V-Series, Model V1 with Solid Surface Top Freestanding Kiosk including internal printer, two languages, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$19,346.00 each
3M SelfCheck™ System V-Series, Model V2 with Solid Surface Top Freestanding Kiosk including internal printer, two languages, multiple book detection, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$20,974.00 each
3M SelfCheck™ System V-Series, Model V3 with Solid Surface Top Freestanding Kiosk including internal printer, two languages, RFID capability, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$21,190.00 each
V-Series Tabletop	
3M SelfCheck™ System Table Top V-Series, Model V1 with laminate top including internal printer, two languages, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$17,882.00 each
3M SelfCheck™ System Table Top V-Series, Model V1 with solid surface top including internal printer, two languages, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$19,346.00 each
3M SelfCheck™ System Table Top V-Series, Model V2 with laminate top including internal printer, two languages, multiple book detection, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$19,511.00 each
3M SelfCheck™ System Table Top V-Series, Model V2 with solid surface top including internal printer, two languages, multiple book detection, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$20,974.00 each

Item Description	Net Unit Price
3M SelfCheck™ System Table Top V-Series, Model V3 with laminate top including internal printer, two languages, RFID capability, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$19,729.00 each
3M SelfCheck™ System Table Top V-Series, Model V3 with solid surface top including internal printer, two languages, RFID capability, lifetime software license, shipping and handling, 90-day warranty, TCP/IP card and license, 12-month service agreement and staff training	\$21,190.00 each

### 3M SelfCheck™ System BCS-Series

Item Description	Net Unit Price
3M SelfCheck™ System BCS-Series, including printer, two languages, installation, 90-day warranty, lifetime software license, TCP/IP card and license, 12-month service agreement, and shipping & handling	\$10,277.00 each

### 3M SelfCheck™ System R-Series

Item Description	Net Unit Price
3M SelfCheck™ System R-Series, Parts Only including RFID capability, printer, two languages, store and forward software, installation, 90-day warranty, lifetime software license, TCP/IP card and license, 12-month service agreement, and shipping & handling	\$18,715.00 each
3M SelfCheck™ System R-Series, with Laminate Top Freestanding Kiosk including RFID capability, printer, two languages, store and forward software, installation, 90-day warranty, lifetime software license, TCP/IP card and license, 12-month service agreement, and shipping & handling	\$20,215.00 each
3M SelfCheck™ System R-Series, with Solid Surface Top Freestanding Kiosk including RFID capability, printer, two languages, store and forward software, installation, 90-day warranty, lifetime software license, TCP/IP card and license, 12-month service agreement, and shipping & handling	\$21,643.00 each

### SelfCheck™ Notes

- 1. The above prices do not include any ILS fees, as this is not part of the 3M package. SIP/SIP2 protocol and maintenance is to be provided by the ILS vendor. They will advise their fees on a separate basis.
- 2. Furniture/cabinetry is available in a variety of colors to match any library décor. Please contact our area representative for details on color options.
- 3. Price assumes firewall access during service calls.

### **3M SelfCheck™ Systems Optional Software Features**

Item Description	Net Unit Price
Video Checkout Unit	\$1,915.00 each
Store & Forward Software	\$1,285.00 each
Staff Selectable Checkout/in Software	\$2,142.00 each
Patron Selectable Checkout/in Software	\$3,428.00 each
Additional Language	\$ 656.00 each
Magnetic Card Reader	\$ 807.00 each
BCS to R-Series Upgrade Kit	\$4,680.00 each

<sup>\*</sup>Items above deleted effective (04/04/2011)

Plus any applicable state or local taxes

## 3M SelfCheck™ Systems Fines and Fees Payment Options¹

Item Description	Net Unit Price
3M Basic Fines and Fees – Factory Installed including 1 <sup>st</sup> year subscription fee	\$2,781.00 each
For payment of fines and fees via credit/debit card	
3M Basic Fines and Fees – Field Installed including 1 <sup>st</sup> year subscription fee	\$3,545.00 each
For payment of fines and fees via credit/debit card	
3M Flexible Fines and Fees – Factory Installed 1 <sup>st</sup> year subscription fee	\$3,682.00 each
For payment of fines and fees via cash	
3M Flexible Fines and Fees – Field Installed including 1 <sup>st</sup> year subscription fee	\$4,671.00 each
For payment of fines and fees via cash	
3M Basic & Flexible Fines and Fees – Factory Installed including 1 <sup>st</sup> year subscription fee	\$6,294.00 each
For payment of fines and fees via credit/debit card or cash	
3M Basic and Flexible Fines and Fees – Field Installed including 1 <sup>st</sup> year subscription fee	\$7,058.00 each
For payment of fines and fees via credit/debit card or cash	

Plus any applicable state or local taxes

<sup>&</sup>lt;sup>1</sup> The 3M Fines and Fees option requires an annual subscription fee, the 1<sup>st</sup> 12-months has been included. In order to continue using fines and fees an annual subscription will need to be purchased.

### **3M Integrated Disc Media Unlocker**

Item Description	Net Unit Price
3M Integrated Disc Media Unlocker including installation, 90- day warranty, 12-month service agreement and shipping & handling	\$5,590.00 each
3M Disc Media Manual Unlocker	\$ 75.00 each

Plus any applicable state or local taxes

#### **DiscMate Media Cases**

Item Description	Net Unit Price
DiscMate Single DVD Case, 100/case	\$115.00 case
DiscMate Dual DVD Case, 100/case	\$155.00 case
DiscMate Single CD Case, 100/case	\$125.00 case
DiscMate Dual CD Case, 100/case	\$155.00 case

Plus any applicable state or local taxes

## Stats, Status and Configuration Software<sup>2</sup>

Item Description	Net Unit Price
Stats, Status and Configuration Software License (for 1st five (5) SelfCheck/networked devices)	\$ <del>2,995.00</del>
Stats, Status and Configuration Software Additional SelfCheck/network device connections (up to 5 additional)	\$ <del>250.00</del>

Item Description	Net Unit Price
3M Command Center for SelfCheck's (for 1st five (5) SelfCheck/networked devices)	\$3,499.00 ea
3M Command Center for SelfCheck's additional 5 network device pack	\$ 499.00 ea
3M Command Center for RFID Detection Model 9100 (5 detection networked devices)	\$3,499.00 ea
3M Command Center for RFID Detection Model 9100 additional 5 network device pack	\$499.00 ea
3M Command Center for Intelligent Return and Sorter (for 1st five (5) Intelligent Returns or Staff	\$1,995.00 ea

<sup>&</sup>lt;sup>2</sup> The 3M Stats, Status and Configuration Option requires an annual license fee, the 1<sup>st</sup> 12-months has been included. In order to continue using Stats, Status and Configuration an annual license will need to be purchased. This license includes service and support.

inductions/networked devices)	
3M Command Center for Enterprise (25 networked devices, SelfCheck, 9100 Detection Systems, Intelligent Returns or Staff Induction)	\$7,995.00 ea
3M Command Center for Enterprise, additional 25 network devices (25 networked devices, SelfCheck, 9100 Detection Systems, Intelligent Returns or Staff Induction)	\$1,999.00 ea

## **RFID Detection Systems**

## 3M Model 8800 Series Detection System

Item Description	Net Unit Price
3M Model 8801 Detection System (Single 36" Corridor, Direct Mount) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$ 9,857.00 each
3M Model 8802 Detection System (Dual 36" Corridor, Direct Mount) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$12,208.00 each
3M Model 8803 Detection System (Triple 36" Corridor, Direct Mount) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$14,971.00 each
Buried Cable Installation	
3M Model 8801 Detection System (Single 36" Corridor, Buried Cable) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$10,667.00 each
3M Model 8802 Detection System (Dual 36" Corridor, Buried Cable) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$13,018.00 each
3M Model 8803 Detection System (Triple 36" Corridor, Buried Cable) including installation, 90-day warranty, shipping & handling and 12-month service agreement	\$15,782.00 each

Plus any applicable state or local taxes

## 3M Model 8900 Series Detection System

Item Description	Net Unit Price
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Item Description	Net Unit Price
3M Model 8901 Detection System (Single 36" Corridor Direct Mount) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$10,483.00 each
<b>NOTE:</b> Must choose a panel cover, see below for options and costs	
3M Model 8902 Detection System (Dual 36" Corridor, Direct Mount) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$12,980.00 each
<b>NOTE:</b> Must choose a panel cover, see below for options and costs	
3M Model 8903 Detection System (Triple 36" Corridor, Direct Mount) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$16,324.00 each
NOTE: Must choose a panel cover, see below for options and costs	
Buried Cable Installation	
3M Model 8901 Detection System (Single 36" Corridor Buried Cable) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$11,201.00 each
<b>NOTE:</b> Must choose a panel cover, see below for options and costs	
3M Model 8902 Detection System (Dual 36" Corridor, Buried Cable) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$13,698.00 each
<b>NOTE:</b> Must choose a panel cover, see below for options and costs	
3M Model 8903 Detection System (Triple 36" Corridor, Buried Cable) including installation, 90-day warranty, 12-month service agreement and shipping and handling  NOTE: Must choose a panel cover, see below for options and	\$17,042.00 each
costs	

## **3M Model 8900 Detection System Panel Cover Options**

Please contact area sales representative for color options.

Item Description	Net Unit Price
8901 Wood Grain Panel, Single Corridor	\$1,350.00 each

Item Description	Net Unit Price
8901 Neutral Panel Single Corridor	\$1,170.00 each
8902 Wood Grain Panel, Dual Corridor	\$2,025.00 each
8902 Neutral Panel, Dual Corridor	\$1,755.00 each
8903 Wood Grain Panel, Triple Corridor	\$2,700.00 each
8903 Neutral Panel, Triple Corridor	\$2,340.00 each

## 3M Model 9100 Series Detection System

### Added Effective 12/01/10

Item Description	Net Unit Price
3M Model 9101 Detection System (Single 36" Corridor Direct Mount) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$11,653.00 each
3M Model 9102 Detection System (Dual 36" Corridor, Direct Mount) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$14,150.00 each
3M Model 9103 Detection System (Triple 36" Corridor, Direct Mount) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$17,794.00 each
Buried Cable Installation	
3M Model 9101 Detection System (Single 36" Corridor Buried Cable) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$12,371.00 each
3M Model 9102 Detection System (Dual 36" Corridor, Buried Cable) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$14,416.00 each
3M Model 9103 Detection System (Triple 36" Corridor, Buried Cable) including installation, 90-day warranty, 12-month service agreement and shipping and handling	\$17,760.00 each

## RFID Digital Library Assistant/Digital Data Manager

Item Description	Net Unit Price
3M Model 803 Digital Library Assistant (DLA) including freight, 90-day warranty, 12-month service agreement and shipping & handling	\$6,907.00 each
Digital Data Manager including 90-day warranty, 12-month service agreement and shipping & handling	\$1,460.00 each

Plus any applicable state or local taxes

## **RFID Conversion Station**

#### **Purchase**

Item Description	Net Unit Price
3M Model 812 Conversion Station including freight, installation, 90-day warranty, 12-month service agreement and shipping & handling	\$12,767.00 each

Plus any applicable state or local taxes

#### Rental

Item Description	Net Unit Price
3M Conversion Station Rental	
1 Month	\$ 739.00 each
6 Months	\$2,772.00 each
12 Months	\$4,620.00 each
Shipping and Handling for each unit	\$ 660.00 each
(one-time charge)	

Plus any applicable state or local taxes

## **RFID Staff Workstation**

Item Description	Net Unit Price
3M Model 895 Pad Staff Workstation including installation, 90-day warranty, 12-month service agreement and shipping & handling	\$3,670.00 each

Plus any applicable state or local taxes

## SelfCheck™ Systems Book Drop

## 3M SelfCheck™ System C-Series

Item Description	Net Unit Price
3M SelfCheck System C-Series Book Drop with RFID including computer, touchscreen monitor, installation, 90-day warranty, 12-month service agreement and shipping and handling	\$13,219.00 each*

Item Description	Net Unit Price
3M SelfCheck System C-Series Book Drop without RFID (RFID ready) including 90-day warranty, 12-month service agreement and shipping and handling	\$ 4,081.00 each

## **RFID Tags**

Item Description	Net Unit Price
3M Basic RFID Tag – Plain White, 3000/carton	\$870.00 carton
3M RFID Tag, No. CD8 for use with CDs and DVDs; 1,000/roll – plain white	\$475.00 roll
3M X-Range Full Disc Tag for use with CDs and DVDs; 500 1,000/roll	\$ <del>500.00</del> <b>\$780.00</b> roll

<sup>\*</sup>Item above changed effective (04/04/2011)

Plus any applicable state or local taxes

## **Automated Materials Handling System**

### 3M Intelligent Return and Sorter System SL

The 3M™ Intelligent Return and Sorter System SL is designed for libraries interested in automating their check-in and sorting process. Your customers can quickly self return items with "real-time check-in". Designed specifically for libraries, the system can be interior wall or exterior wall mounted, walk-up or drive-up. For libraries with limited space, the system can be used for return only or can accommodate up to three bins with a sort matrix configured to best meet your library's needs.

Item Description	Net Unit Price
3M Intelligent Return and Sorter System Classic (Interior Wall Mount) including interior 3 bin sorter with induction, 3 bins, installation, 90-day warranty, 12-month service agreement, pre-installation site visit and shipping & handling	\$39,265.00 each
3M Intelligent Return and Sorter System Classic (Exterior Wall Mount) including interior 3 bin sorter with induction, 3 bins, installation, 90-day warranty,12-month service agreement, pre-installation site visit and shipping & handling	\$42,770.00 each

<sup>\*</sup>Price assumes firewall access during service calls.

Item Description	Net Unit Price
3M Intelligent Return and Sorter System Plus (Interior Wall Mount) including interior 3 bin sorter with induction, 3 bins, installation, 90-day warranty, receipt printer package,12-month service agreement, pre-installation site visit and shipping & handling	\$49,880.00 each
3M Intelligent Return and Sorter System Classic (Interior Wall Mount) including interior 3 bin sorter with induction, 3 bins, installation, 90-day warranty, receipt printer package,12-month service agreement, pre-installation site visit and shipping & handling	\$56,615.00 each

#### 3M Intelligent Return and Sorter System FX

The 3M<sup>™</sup> Intelligent Return and Sorter System FX is a modular system designed for libraries interested in automating their check-in and sorting process. Your customers can quickly self return items with "real-time check-in". With this feature, they can be assured items are instantly checked in upon return. This allows them to check out items without exceeding loan limits in the same visit.

The sweep technology utilized by the sorter for directing items into the bins helps ensure items are sorted properly while reducing damage to items. The 3M Intelligent Return and Sorter System also offers an intuitive user interface which makes it easy for your customers and staff to use, including administrative tasks such as configuring receipts, generating statistics and system diagnostics. The Intelligent Return and Sorter System helps decrease the time it takes for an item to get back to the shelf, helping to increase staff productivity while enhancing customer satisfaction.

Added Effective 12/01/10

Please work with your area sales consultant to ensure the configuration is appropriate for your library's needs, layout and space.

Shipping and Handling is not included and will be pre-paid and charged back actual on the invoice.

Item Description	Net Unit Price
3M Intelligent Returns	
3M Intelligent Return, Classic – Interior Mounted including installation, 90-day warranty and 12-month service agreement	\$24,545 each
3M Intelligent Return, Classic – Exterior Mounted including installation, 90-day warranty and 12-month service agreement	\$27,920 each
3M Intelligent Return, Plus – Interior Mounted including installation, 90-day warranty and 12-month service agreement	\$34,955 each

Item Description	Net Unit Price
3M Intelligent Return, Plus – Exterior Mounted including installation, 90-day warranty and 12-month service agreement	\$41,290 each
3M Staff Return including installation, 90-day warranty and 12-month service agreement	\$31,046 each
3M FX Sorters	
3M Sorter FX with three sort locations including installation, 90-day warranty and 12-month service agreement	\$38,845 each
3M Sorter FX with five sort locations including installation, 90-day warranty and 12-month service agreement	\$49,712 each
3M Sorter FX with seven sort locations including installation, 90-day warranty and 12-month service agreement	\$76,728 each
3M Sorter FX with nine sort locations including installation, 90-day warranty and 12-month service agreement	\$99,605 each
3M Sorter FX with eleven sort locations including installation, 90-day warranty and 12-month service agreement	\$122,472 each
3M Sorter FX with thirteen sort locations including installation, 90-day warranty and 12-month service agreement	\$145,338 each
3M Sorter FX with fifteen sort locations including installation, 90-day warranty and 12-month service agreement	\$168,205 each
3M FX Conveyance	
FX Directional Unit Left (2860) including installation, 90-day warranty and 12-month service agreement	\$10,986 each
FX Directional Unit Right (2860) including installation, 90-day warranty and 12-month service agreement	\$10,986 each
FX Conveyance Incline/Decline (2861) including installation, 90-day warranty and 12-month service agreement	\$11,356 each
FX Lift Gate (2862)	\$14,470 each
FX two foot Conveyance (2863)	\$11,026 each
FX four foot Conveyance (2864)	\$11,026 each
Bins	\$600 each
Pre Site Installation Visit 1 required for each SL system	\$840 each
2 required for each FX system	

Item Description	Net Unit Price
3M Intelligent Return and Sorter System Op	tions
Barcode Package for Classic or Plus	\$1,190 each
Barcode Package for Staff Return	\$1,780 each
EM Security Package	\$5,575 each
Receipt Printer Package for Classic (included with Plus)	\$2,780 each
Hold/Exception Printer Package	\$585 each
Bin Present/Full Sensor Kit	\$800 each
(for use with a return unit when a sorter is not included)	
Extended Shelf Kit (standard on interior mounted units)	\$625 each
(for use on exterior units when library desires it)	
Flush Shelf Kit (standard on exterior mounted units)	\$465 each
(for use on interior units when library desires it)	
Paper for Receipt Printer (6" roll, 4 rolls per case)	\$34 case
Paper for Holds/Exception Printer (3" roll, 8 rolls per case)	\$59.04 case

## Digital Signage

Item Description	Net Unit Price
3M <sup>TM</sup> Digital Signage for Libraries Media Player Kit with Multi-port Transmitter	\$3,210.00 each
3M <sup>™</sup> Digital Signage for Libraries Media Player Kit with Single port Transmitter	\$2,825.00 each
3M <sup>™</sup> Digital Signage for Libraries 32 Inch Screen Kit	\$1,479.00 each
3M <sup>™</sup> Digital Signage for Libraries 40 Inch Screen Kit	\$2,254.00 each
3M <sup>™</sup> Digital Signage for Libraries 46 Inch Screen Kit	\$3,654.00 each
3M <sup>™</sup> Digital Signage for Libraries Wall Mount Kit for 40" or 46" Screen in Portrait or Landscape Orientation	\$ 178.00 each
3M <sup>™</sup> Digital Signage for Libraries Wall Mount Kit for 32" Screen in Portrait or Landscape Orientation	\$ 60.00 each
3M <sup>TM</sup> Digital Signage for Libraries Floor Pedestal Stand Mount Kit for 32", 40", 46" Screen in Portrait or Landscape Orientation	\$ 570.00 each

Item Description	Net Unit Price
3M <sup>™</sup> Digital Signage for Libraries Building Site Survey	\$ 400.00 each
3M <sup>™</sup> Digital Signage for Libraries Screen Installation	\$ 700.00 each
3M <sup>™</sup> Digital Signage for Libraries Software Renewal Fee	\$ 465.00 each
3M <sup>™</sup> Digital Signage for Libraries Active Information Module, Top News Headlines	\$ 220.00 each
3M <sup>™</sup> Digital Signage for Libraries Active Information Module, Top Business News	\$ 220.00 each
3M <sup>™</sup> Digital Signage for Libraries Active Information Module, Top Entertainment News	\$ 220.00 each
3M <sup>™</sup> Digital Signage for Libraries Active Information Module, Top Sports Headlines	\$ 220.00 each
3M <sup>™</sup> Digital Signage for Libraries Active Information Module, Science and Health News	\$ 220.00 each
3M <sup>™</sup> Digital Signage for Libraries Active Information Module, Custom Weather	\$ 220.00 each

- 1. A site survey is required.
- 2. A special order form is required, please contact your area representative.

## Maintenance

## 12-Month Service Agreement for Items Currently on Contract

Item Description	Estimated Price
3M Model 3801 Detection System (Single Corridor)	\$971.00 each
3M Model 3802 Detection System (Dual Corridor)	\$1,326.00 each
3M Model 3803 Detection System (Triple Corridor)	\$1,680.00 each
3M Model 3501 Detection System (Single Corridor)	\$ 771.00 each
3M Model 3502 Detection System (Dual Corridor)	\$1,097.00 each
3M Select Series Detection System (Single Corridor)	\$ 760.00 each
3M Select Series Detection System (Dual Corridor)	\$1,080.00 each
3M Model 325 Mediacheck Unit	\$ 201.00 each

Item Description	Estimated Price
3M Model 942 Bookcheck Unit	\$ 218.00 each
3M Model 943 Bookcheck Unit	\$ 827.00 each
3M Mode 946 Staff Workstation	\$ 971.00 each
3M SelfCheck System V-Series, Model V1*	\$1,684.00 each
3M SelfCheck System V-Series, Model V2*	\$1,684.00 each
3M SelfCheck System V-Series, Model V3*	\$1,684.00 each
3M SelfCheck System R-Series*	\$1,973.00 each
3M Integrated Disc Media Unlocker	\$ 485.00 each
3M Model 8801 Detection System (Single Corridor)	\$ 943.00 each
3M Model 8802 Detection System (Dual Corridor)	\$1,288.00 each
3M Model 8803 Detection System (Triple Corridor)	\$1,632.00 each
3M Model 8901 Detection System (Single Corridor)	\$ 943.00 each
3M Model 8902 Detection System (Dual Corridor)	\$1,288.00 each
3M Model 8903 Detection System (Triple Corridor)	\$1,632.00 each
3M Model 803 Digital Library Assistant (DLA)	\$ 826.00 each
3M Digital Data Manager	\$ 210.00 each
3M Model 812 Conversion Station	\$1,121.00 each
3M Model 895 Pad Staff Workstation	\$ 341.00 each
3M SelfCheck System C-Series Book Drop with RFID*	\$ 767.00 each

## **Annual Subscriptions**

Item Description	Estimated Price
3M Basic or Flexible Fines & Fees Annual Subscription	\$ 582.00 each
3M Basic and Flexible Fines & Fees Annual Subscription on the same 3M SelfCheck™ unit	\$ 995.00 each
Stat, Status and Configuration Software for the 3M SelfCheck™ System Annual Subscription (1 <sup>st</sup> five SelfCheck/networked devices)	\$ 599.00 each

<sup>\*</sup>Price assumes firewall access during service calls.

Item Description	Estimated Price
Stat, Status and Configuration Software for the 3M SelfCheck System Annual Subscription (up to five additional SelfCheck/networked devices)	\$ 50.00 each

## 12-Month Service Agreement for Items Removed from Contract

Item Description	Estimated Price
3M Model 795 Staff Workstation	\$1,100.00 each
3M Model 711 Conversion Station – Purchase	\$1,322.00 each
3M Model 7210 SelfCheck System*	\$1,904.00 each
3M Model 702 Digital Library Assistant	\$ 825.00 each
3M Smart Check (check-in)	\$10,953.00 each
3M Smart Sorter – 3 bin	\$5,241.00 each
3M Smart Sorter – 5 bin	\$6,955.00 each
3M Model 811 Conversion Station – Purchase	\$1,221.00 each
3M Model 802 Digital Library Assistant	\$ 825.00 each
3M Model 8210 SelfCheck System*	\$2,073.00 each

Plus any applicable state or local taxes

<sup>\*</sup>Price assumes firewall access during service calls.